Form 5500

Department of the Treasury Internal Revenue Service

Department of Labor Employee Benefits Security Administration

Pension Benefit Guaranty Corporation

Annual Return/Report of Employee Benefit Plan

This form is required to be filed for employee benefit plans under sections 104 and 4065 of the Employee Retirement Income Security Act of 1974 (ERISA) and sections 6057(b) and 6058(a) of the Internal Revenue Code (the Code).

(Complete all entries in accordance with the instructions to the Form 5500.

OMB Nos. 1210-0110 1210-0089

2022

This Form is Open to Public Inspection

Part I Annual Rep	oort Identification Information			
For calendar plan year 202	2 or fiscal plan year beginning	and ending		
A This return/report is for:	a multiemployer plan	a multiple-employer plan (Filers chec participating employer information in	cking this box must attach a list of accordance with the form instructions.)	
	a sin glarg ained plan, check he	е		
D Check box if filling under	special extension (enter descr		the DFVC program	
E If this is a retroactively a	dopted plan permitted by SECURE Act sec	ction 201, check here	(
Part II Basic Plan	Part II Basic Plan Information—enter all requested information			
1a Name of plan			1b Three-digit plan number (PN) (
			1c Effective date of plan	
Mailing address (include	employer, if for a single-employer plan) le room, apt., suite no. and street, or P.O. E rovince, country, and ZIP or foreign postal o		2b Employer Identification Number (EIN)	

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3a	Plan administrator's name and address Same as Plan Sponsor	3b	Administrator's EIN	
		3с	Administrator's telephone number	
4	If the name and/or EIN of the plan sponsor or the plan name has changed since the last return/report filed for this plan, enter the plan sponsor's name, EIN, the plan name and the plan number from the last return/report:	4b	EIN	
а	Sponsor's name	4d	PN	
С	Plan Name			
5	Total number of participants at the beginning of the plan year	Ę	5	
6	Number of participants as of the end of the plan year unless otherwise stated (welfare plans complete only lines 6a(1), 6a(2), 6b, 6c, and 6d).			
a(1) Total number of active participants at the beginning of the plan year	6a	a(1)	
a(2) Total number of active participants at the end of the plan year	6a	a(2)	
b	Retired or separated participants receiving benefits	6	6b	
С	Other retired or separated participants entitled to future benefits	6	6c	
d	Subtotal. Add lines 6a(2), 6b, and 6c	6	6d	
е	Deceased participants whose beneficiaries are receiving or are entitled to receive benefits.	6	Se Se	
f	Total. Add lines 6d and 6e	6	6f	

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Part III	Form M-1 Compliance Information (to be completed by well	fare benefit plans)
2520.	plan provides welfare benefits, was the plan subject to the Form M-1 filing requir 101-2.)	ements during the plan year? (See instructions and 29 CFR
11b Is the	plan currently in compliance with the Form M-1 filing requirements? (See instruc	ctions and 29 CFR 2520.101-2.) Yes No
Recei	the Receipt Confirmation Code for the 2022 Form M-1 annual report. If the plan pt Confirmation Code for the most recent Form M-1 that was required to be filed pt Confirmation Code will subject the Form 5500 filing to rejection as incomplete	under the Form M-1 filing requirements. (Failure to enter a valid

Receipt Confirmation Code_

SCHEDULE C (Form 5500)

Department of the Treasury Internal Revenue Service

Department of Labor Employee Benefits Security Administration **Service Provider Information**

This schedule is required to be filed under section 104 of the Employee Retirement Income Security Act of 1974 (ERISA).

File as an attachment to Form 5500.

OMB No. 1210-0110

2022

This Form is Open to Public Inspection.

Pension Benefit Guaranty Corporation		inspection.
For calendar plan year 2022 or fiscal plan year beginning 01/01/2022	and ending 12/31/2022	
A Name of plan	B Three-digit	
ZETA ASSOCIATES INCORPORATED SAVINGS PLAN	plan number (PN)	001
	, ,	1
C Plan sponsor's name as shown on line 2a of Form 5500	D Employer Identification Num	ber (EIN)
ZETA ASSOCIATES	54-1279046 ₹ №(∀₽₽₽)	() (
		X Yes No
b If you answered line 1a "Yes," enter the name and EIN or address of each pe	rean providing the required disclosures for the sa	arvice providers who
received only eligible indirect compensation. Complete as many entries as ne		ervice providers wito
	,	
(b) Enter name and EIN or address of person who pro	ovided you disclosures on eligible indirect compe	ensation
FIDELITY INVESTMENTS INSTITUTIONAL		
04.0047700		
04-2647786		
/h) =		
(b) Enter name and EIN or address of person who pro	ovided you disclosures on eligible indirect compe	ensation
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41) -	
(b) Enter name and EIN or address of pe	person who provided you disclosures on eligible indirect compensation

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2	2. Information on Other Service Providers Rece	eiving Direct or Indirect Compensation. Except for those persons for v	whom you
	answered "Yes" to line 1a above, complete as many entries as	is needed to list each person receiving, directly or indirectly, \$5,000 or more in total	compensation
	(i.e., money or anything else of value) in connection with servi	ices rendered to the plan or their position with the plan during the plan year. (See ir	istructions).

(a) Enter name and EIN or address (see instructions)

(b) Service Code(s)

(c)
Relationship to employer, employee organization, or person known to be a party-in-interest

(d)
Enter direct compensation paid by the plan. If none, enter -0-.

(e) Did service provider receive indirect

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Part I Service Provider Information (continued)

3. If you reported on line 2 receipt of indirect compensation, other than eligible indirect compensation, by a service provider, and the service provider is a fiduciary or provides contract administrator, consulting, custodial, investment advisory, investment management, broker, or recordkeeping services, answer the following questions for (a) each source from whom the service provider received \$1,000 or more in indirect compensation and (b) each source for whom the service provider gave you a formula used to determine the indirect compensation instead of an amount or estimated amount of the indirect compensation. Complete as many entries as needed to report the required information for each source.

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Page **6** -

a Name:

b EIN:

SCHEDULE	Н
(Form 5500))

Financial Information

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C							D	
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SCHEDULE R (Form 5500)

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Retirement Plan Information

(File as an attachment to Form 5500.

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2022

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V ₁	number Deduction Act Nation and the Instructions for Form 5500			Cal	dula D /		-00\ 2	2022

		Schedule R (Form 5500) 20	22	Page 2 -
P	art V	/ Additional Inform	ation for Multiemployer Defin	ned Benefit Pension Plans
3				ore than 5% of total contributions to the plan during the plan year or (2) was one of . Complete as many entries as needed to report all applicable employers.
	а	Name of contributing employ	/er	
	b	EIN	С	Dollar amount contributed by employer
	d			utes under more than one collective bargaining agreement, check box 517268812.3fe W BBT 9551711 [F] 1(1)2(N3()2()3[E) 18617268812.3fe W BB 1 f7256711 ()]BB 00; 2:

	Schedule R (Form 5500) 2022 Page 3		
14	Enter the number of deferred vested and retired participants (inactive participants), as of the beginning of the plan year, whose contributing employer is no longer making contributions to the plan for:		
	a The current plan year. Check the box to indicate the counting method used to determine the number of inactive participants: last contributing employer alternative reasonable approximation (see instructions for required attachment)	14a	
	b The plan year immediately preceding the current plan year. Check the box if the number reported is a change from what was previously reported (see instructions for required attachment)	14b	
	C The second preceding plan year.		
		16a	<u></u>
	b If line 16a is greater than 0, enter the aggregate amount of withdrawal liability assessed or estimated to be	16b	
17	assessed against such withdrawn employers		
''	supplemental information to be included as an attachment		
P	art VI Addit Rifila<u>l</u> In f		
20			

Zeta Associates Incorporated Savings Plan

Fairfax, Virginia

Audit Reports

For the Years Ended

December 31, 2022 and 2021

Zeta Associates Incorporated Savings Plan December 31, 2022 and 2021

Contents

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Statements of Net Assets Available for Benefits	5
Statement of Changes in Net Assets Available for Benefits	6
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Schedule of Summary of Net Plan Assets	12

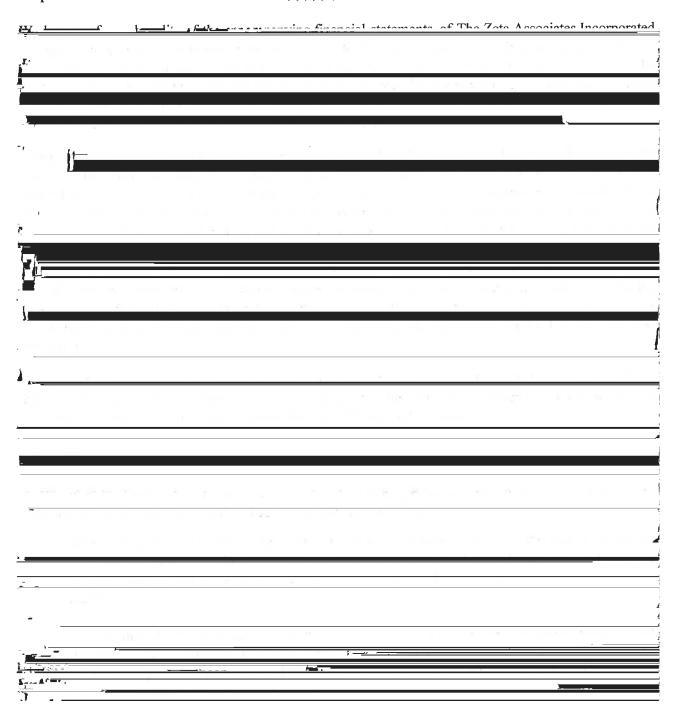


P 703.726.6475 F 703.726.6478 43482 Cross Breeze Place Ashburn, VA 20147 behrenscpa.com

INDEPENDENT AUDITOR'S REPORT

To the Administrative Committee and Participants of The Zeta Associates Incorporated Savings Plan

Scope and Nature of the ERISA Section 103(a)(3)(C)



Basis of Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Zeta Associates Incorporated Savings Plan and to meet our other ethical

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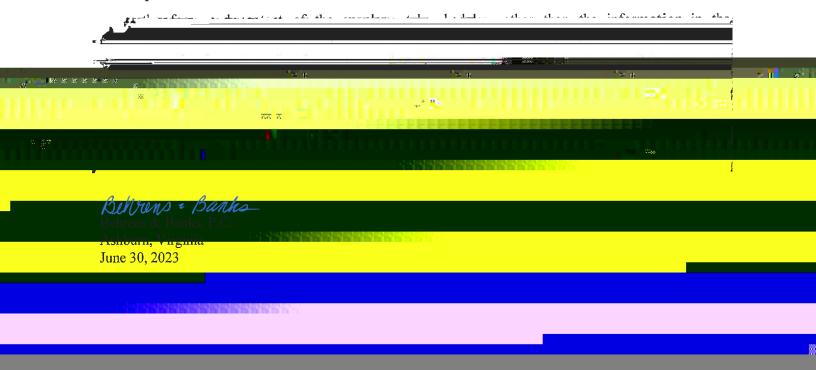
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In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Zeta Associates Incorporated Savings Plan's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Zeta Associates Incorporated Savings Plan's ability to continue as a going concern for a reasonable period of time.

Our audits did not extend to the certified investment information, except for obtaining and reading the certification, comparing the certified investment information with the related information presented and In forming our opinion on the supplemental schedules, we evaluated whether the supplemental schedules, other than the information agreed to or derived from the certified investment information, including their form and content, are presented in conformity with the Department of Labor's Rules and Regulations for Reporting and Disclosure under ERISA.

In our opinion -



Zeta Associates Incorporated Savings Plan Statements of Net Assets Available for Benefits December 31, 2022 and 2021

ASSETS	0	2022	-	2021
Investments at fair value Mutual funds Self-directed brokerage accounts	\$	346,367,719 62,720,529 409,088,248	\$	446,441,904 81,800,855 528,242,759
Note receivables from participants	8	929,187	8	745,303
Z / · · · · · · · · · · · · · · · · · ·	-	410,017,435 1,256	-	528,988,062 <u>826</u>
Net assets available for benefits	\$	410,018,69.	_ ۶	528 987 236

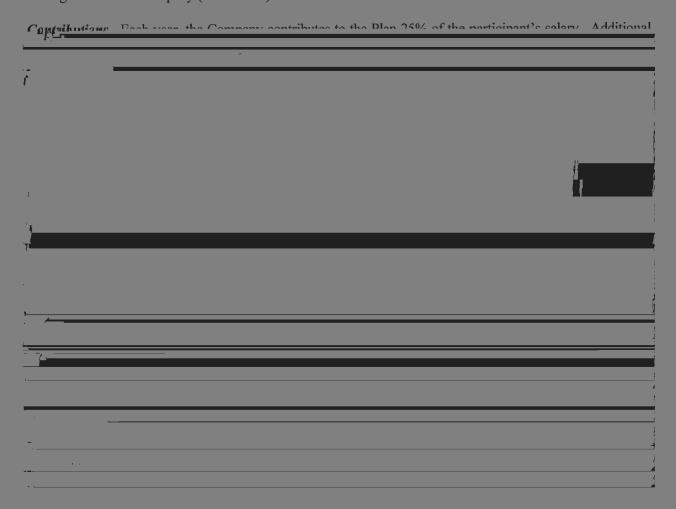
See accompanying notes to the financial statements

NOTE A - DESCRIPTION OF PLAN

The following description of the Zeta Associates Incorporated ("Company") Profit Sharing Plan ("Plan") provides only general information. The Plan agreement should be refer to for more complete description of the Plan's provision.

General. The Plan is a defined contribution plan covering all full-time employees of the Company who are age eighteen or older. It is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

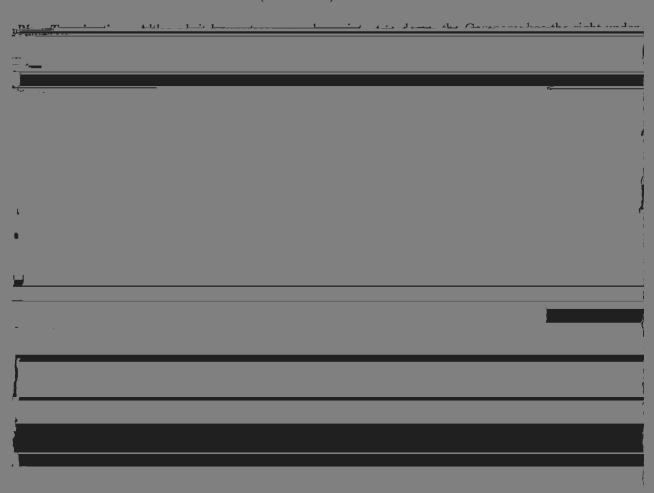
Administration of Plan Assets. The Plan is administered under a service agreement with Fidelity Management Trust Company (the Trustee).





Notes to Financial Statements

NOTE A – DESCRIPTION OF PLAN (Continued)



NOTE B – SUMMARY OF ACCOUNTING POLICIES (Continued)

Payment of Benefits. Benefits are recorded when paid.

Excess Contribution Payable. Amounts payable to participants for contributions in excess of amounts allowed by the IRS are recorded as a liability with a corresponding reduction to contributions. The Plan distributes the excess contributions to the applicable participants prior to March 15 of the following year.

NOTE C - TAX STATUS

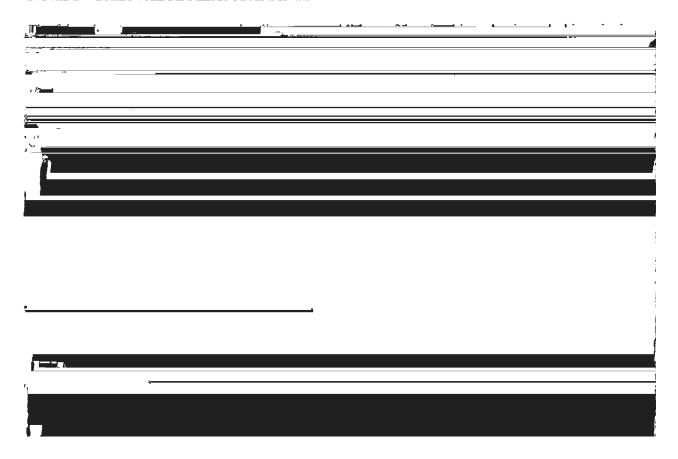
The IRS has determined and informed the Company by a letter dated June 30, 2020, that the Plan and related trust are designed in accordance with applicable sections of the Internal Revenue Code (IRC). Although the Plan has been amended since receiving the determination letter, the Plan administrator and the Plan's tax counsel believe that the Plan is designed, and is currently being operated, in compliance with the applicable requirements of the IRC and, therefore, believe that the Plan is qualified, and the related trust is tax-exempt.

Accounting principles generally accepted in the United States of America require plan management to evaluate tax positions taken by the plan and recognize a tax liability if the plan has taken an uncertain position that more likely than not would not be sustained upon examination by the federal tax authorities. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audit for any tax period in progress.

NOTE D - CERTIFICATION BY FIDELITY MANAGEMENT TRUST COMPANY

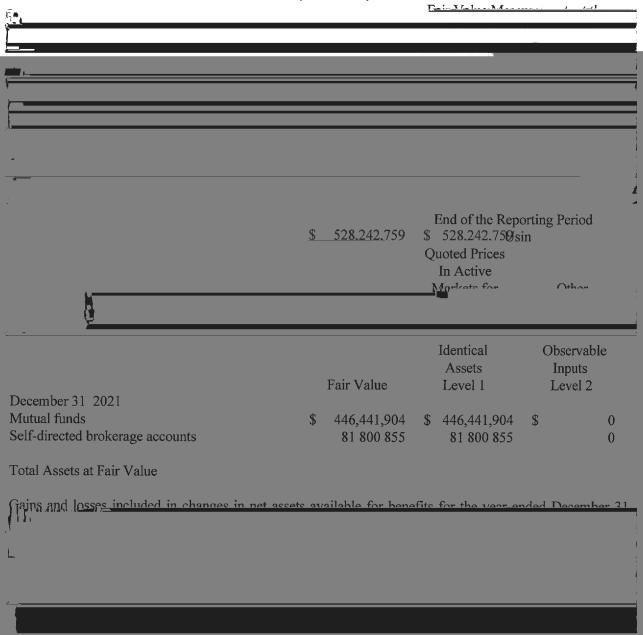
The Company has elected the method of compliance permitted by 29 CFR 25	20.103-8 of the Department of
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NOTE F - FAIR VALUE MEASUREMENTS



Fair Value Measurements at the End of the Reporting Period Usin **Quoted Prices** In Active Markets for Other Identical Observable Inputs Assets Fair Value Level 2 Level 1 December 31 2022 \$ \$ \$ 0 Mutual funds Self-directed brokerage accounts 0 Total Assets at Fair Value 0

NOTE F - FAIR VALUE MEASUREMENTS (Continued)



Schedule H, line 4i - Schedule of Assets (Held at End of Year)

	(b) Ideinity of issue, borrower, lessor, or similar party	(c) Description of investment including maturity date, rate of interest, collaterial, par, or maturity value	(d) Cost	(e) Current Value
	BROKERAGELINK	•	\$0.00	
	COMMON STOCK		\$15,870,365.93	\$13,656,588.41
	UNIT		\$12,874,395.51	\$12,318,042.18
	EXTERNAL FUND		\$10,426,955.60	\$9,836,866.87
	CASH		\$9,435,811.94	\$9,435,811.94
*	FIDELITY FUND		\$8,488,736.90	\$8,591,211.23
	GOVERNMENT BOND		\$3,408,331.40	\$3,430,079.81
	PREFERRED STOCK CORPORATE BOND		\$770,518.36	\$2,006,891.74
	CERT. OF DEP.		\$1,758,234.60	\$1,786,117.84
	OPTION		\$1,681,000.00 \$50,046.31	\$1,640,614.30
	RIGHTS/WARRANTS		\$0.00	\$15,640.00 \$3,920.75
	OTHER LIABILITIES		\$0.00	(\$1,255.87)
	PIM TOTAL RT INST		\$2,952,730.24	\$2,423,613.04
	OAKMARK INTL INST		\$2,723,160.05	\$2,515,651.88
	OAKMARK EQ & INC IS		\$3,511,439.10	\$3,258,783.19
	VS EMERGING MKTS R6		\$1,109,723.14	\$916,112.24
	INVS GRTH & INC R6		\$3,291,153.37	\$2,844,705.30
	VRS PARTNERS Y		<u>\$1 1</u> 92 179 51	\$1 051 615 78
				.
	PIM REAL RETURN INST		\$2,263,823.97	\$1,956,101.37
	HTFD SM CAP GROWTH Y		\$2,356,862.79	\$1,808,922.37
	ROYCE SMCPTOTRET IS		\$685,477.56	\$456,604.65
	TMPL GLOBAL BOND R6		\$1,323,984.94	\$974,338.19
	BARON SMALL CAP INST		\$4,067,048.69	\$3,238,303.02
	INVS DEVELOP MKT R6		\$3,079,294.90	\$2,547,533.39
	LIÙ MAZE CE BU		\$9 7Q4 N7E 4E	. 63 444 044 07
	FID CAPITAL & INCOME		\$6.361.923.04	\$5 615 708 76
•	FID CAPITAL & INCOME FIDELITY GOVT INCOME		\$6,361,923.04 \$2,242,236.10	\$5,615,708.76 \$1.965.672.52
*			\$6,361,923.04 \$2,242,236.10 \$4,765,728.16	\$5,615,708.76 \$1,965,672.52 \$4,682,996.46
* * *	FIDELITY GOVT INCOME		\$2,242,236.10	\$1,965,672.52
* * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS		\$2,242,236.10 \$4,765,728.16	\$1,965,672.52 \$4,682,996.46
* * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS		\$2,242,236.10 \$4,765,728.16	\$1,965,672.52 \$4,682,996.46
* * * * * * * * * * * * * * * * * * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS		\$2,242,236.10 \$4,765,728.16	\$1,965,672.52 \$4,682,996.46
* * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS		\$2,242,236.10 \$4,765,728.16	\$1,965,672.52 \$4,682,996.46
* * * * * * * * * * * * * * * * * * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS		\$2,242,236.10 \$4,765,728.16 \$6,277 420 04	\$1,965,672.52 \$4,682,996.46 \$E-209.940.05
* * * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS FID SM.CAP DISCOVERY.		\$2,242,236.10 \$4,765,728.16	\$1,965,672.52 \$4,682,996.46 \$5_208,040.05 \$19,838,506.95
* * * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS FID SM.CAP DISCOVERY.		\$2,242,236.10 \$4,765,728.16 \$6,877,420.04 \$19,838,506.95	\$1,965,672.52 \$4,682,996.46 \$5-208.040.05
* * * * * * * * * * * * * * * * * * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS FID SMLCAP DISCOVERY. FID GOVT MMKT FID DIVIDEND GR K FID VALUE K FID US BOND IDX		\$2,242,236.10 \$4,765,728.16 \$6,877,420.04 \$19,838,506.95 \$7,001,413.54	\$1,965,672.52 \$4,682,996.46 \$5_208,040.05 \$19,838,506.95 \$6,618,470.97
* * * * * * * * * * * * * * * * * * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS FID SM.CAP DISCOVERY. FID GOVT MMKT FID DIVIDEND GR K FID VALUE K FID US BOND IDX FID 500 INDEX		\$2,242,236.10 \$4,765,728.16 \$2,277,420.04 \$19,838,506.95 \$7,001,413.54 \$7,378,622.12	\$1,965,672.52 \$4,682,996.46 \$6,208,040.05 \$19,838,506.95 \$6,618,470.97 \$7,915,625.93
* * * * * * * * * * * * * * * * * * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS FID SM_CAP DISCOVERY. FID GOVT MMKT FID DIVIDEND GR K FID VALUE K FID US BOND IDX FID 500 INDEX FID TOTAL MKT IDX		\$2,242,236.10 \$4,765,728.16 \$2,277,420.04 \$19,638,506.95 \$7,001,413.54 \$7,378,622.12 \$5,748,100.53	\$1,965,672.52 \$4,682,996.46 \$6_208.040.05 \$19,838,506.95 \$6,618,470.97 \$7,915,625.93 \$5,220,010.16
* * * * * * * * * * * * * * * * * * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS FID SM.CAP DISCOVERY. FID GOVT MMKT FID DIVIDEND GR K FID VALUE K FID US BOND IDX FID 500 INDEX FID TOTAL MKT IDX FID INTL INDEX		\$2,242,236.10 \$4,765,728.16 \$2,277,420.04 \$19,838,506.95 \$7,001,413.54 \$7,378,622.12 \$5,748,100.53 \$30,211,677.53 \$12,053,399.42 \$6,824,999.75	\$1,965,672.52 \$4,682,996.46 \$6,208,040.05 \$19,838,506.95 \$6,618,470.97 \$7,915,625.93 \$5,220,010.16 \$34,678,562.18
* * * * * * * * * * * * * * * * * * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS FID SM_CAP DISCOVERY. FID GOVT MMKT FID DIVIDEND GR K FID VALUE K FID US BOND IDX FID 500 INDEX FID TOTAL MKT IDX FID INTL INDEX FID EXTD MKT IDX		\$2,242,236.10 \$4,765,728.16 \$2,277,420.04 \$19,838,506.95 \$7,001,413.54 \$7,378,622.12 \$5,748,100.53 \$30,211,677.53 \$12,053,399.42	\$1,965,672.52 \$4,682,996.46 \$6,208,040.05 \$19,838,506.95 \$6,618,470.97 \$7,915,625.93 \$5,220,010.16 \$34,678,562.18 \$13,773,358.88
* * * * * * * * * * * * * * * * * * * *	FIDELITY GOVT INCOME FID REAL ESTATE INVS FID SM.CAP DISCOVERY. FID GOVT MMKT FID DIVIDEND GR K FID VALUE K FID US BOND IDX FID 500 INDEX FID TOTAL MKT IDX FID INTL INDEX		\$2,242,236.10 \$4,765,728.16 \$2,277,420.04 \$19,838,506.95 \$7,001,413.54 \$7,378,622.12 \$5,748,100.53 \$30,211,677.53 \$12,053,399.42 \$6,824,999.75	\$1,965,672.52 \$4,682,996.46 \$5,209.040.05 \$19,838,506.95 \$6,618,470.97 \$7,915,625.93 \$5,220,010.16 \$34,678,562.18 \$13,773,358.88 \$6,555,727.12